



TOWN OF PALM BEACH

KEY FINANCIAL INDICATORS OCT - MAR 2019



Message from

KIRK BLOUIN

Town Manager

and

JANE LE CLAINCHE

Finance Director

Welcome to the third issue of the Town of Palm Beach Dashboard Report on key financial indicators. This issue contains Town financial results to date for the 2019 fiscal year from October 1, 2018 through March 31, 2019.

Our goal is to provide each quarter the latest information about many of the Town's most important data points that describe our Town's financial condition. This summary information is a service to residents, part of our effort to make our current complex financial reporting system more accessible to everyone.

The Dashboard Report is now, and will continue to be, a work in progress. Subsequent quarterly reports will contain updated data based, in part, upon user response. This report contains updated information on Town reserves and the Town's pension liability based on the audited financial statements and actuarial reports.

On the following pages are charts, graphs and flash numbers that describe trends in key aspects of the Town's financial performance. This Dashboard describes trends in General Fund revenues/expenditures; Town reserves; the status of key revenue sources such as construction activity and assessed property valuation; interest and investment income; pension assets and liabilities; and millage rate comparisons.

All of this information is accessible in much greater detail in publicly available reports found on the town's website. If you have questions, comments or suggestions, please contact Jane Le Clainche at (561) 227-6330 or by email at jleclainche@townofpalmbeach.com. We are eager to know what you think!

Sincerely,



Kirk Blouin



Jane Le Clainche

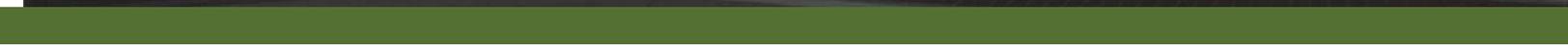




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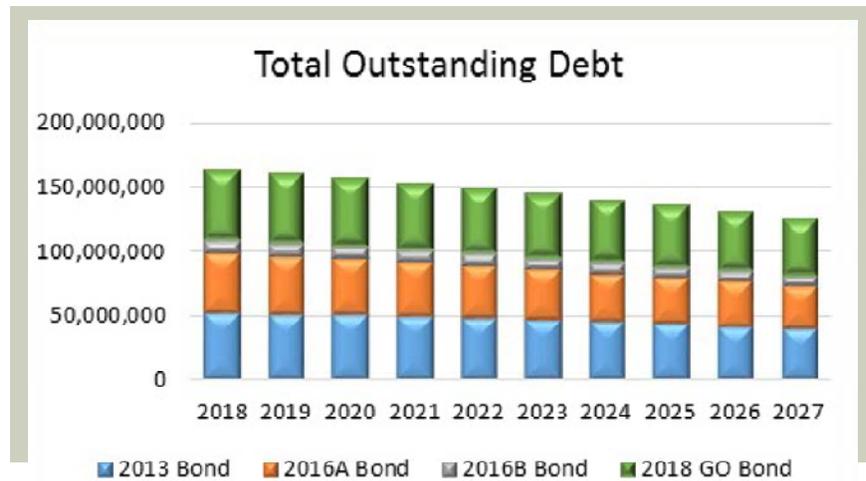
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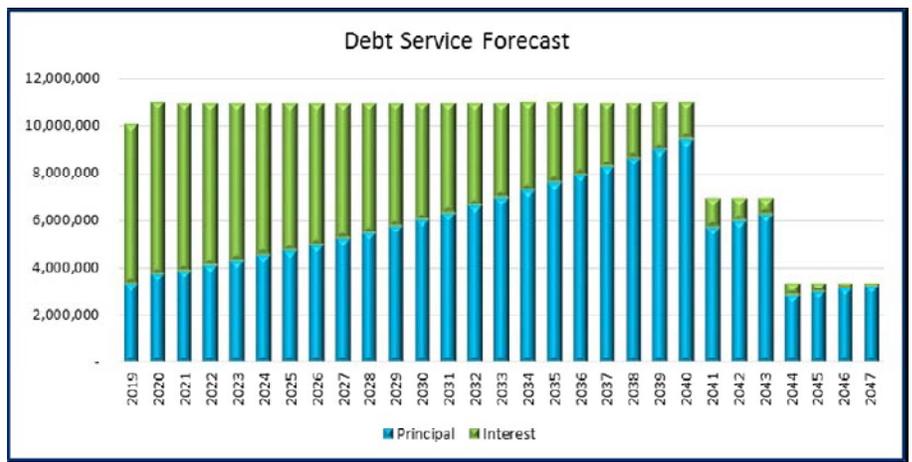
Total Outstanding Debt

The Town has issued debt for infrastructure projects such as sewer and drainage projects. In addition, a portion of the outstanding debt is for the Par 3 clubhouse and golf course and the Worth Avenue beautification project. Overall, Town infrastructure debt levels are expected to decrease by over \$39 million or 24% during the next 10 years.



The Town holds AAA bond ratings from both Moody's Investor Services and Standard and Poor's.

The Town's annual debt service forecast is shown below. The total debt service is approximately \$11 million per year with approximately \$6 million paid through the General Fund. The Worth Avenue debt service is paid for by assessments on the property owners in the project district and the Par 3 debt is paid for with revenues from the Golf Course. The Town recently issued General Obligation bonds to finance the Underground Utility Project which is being repaid through assessments.



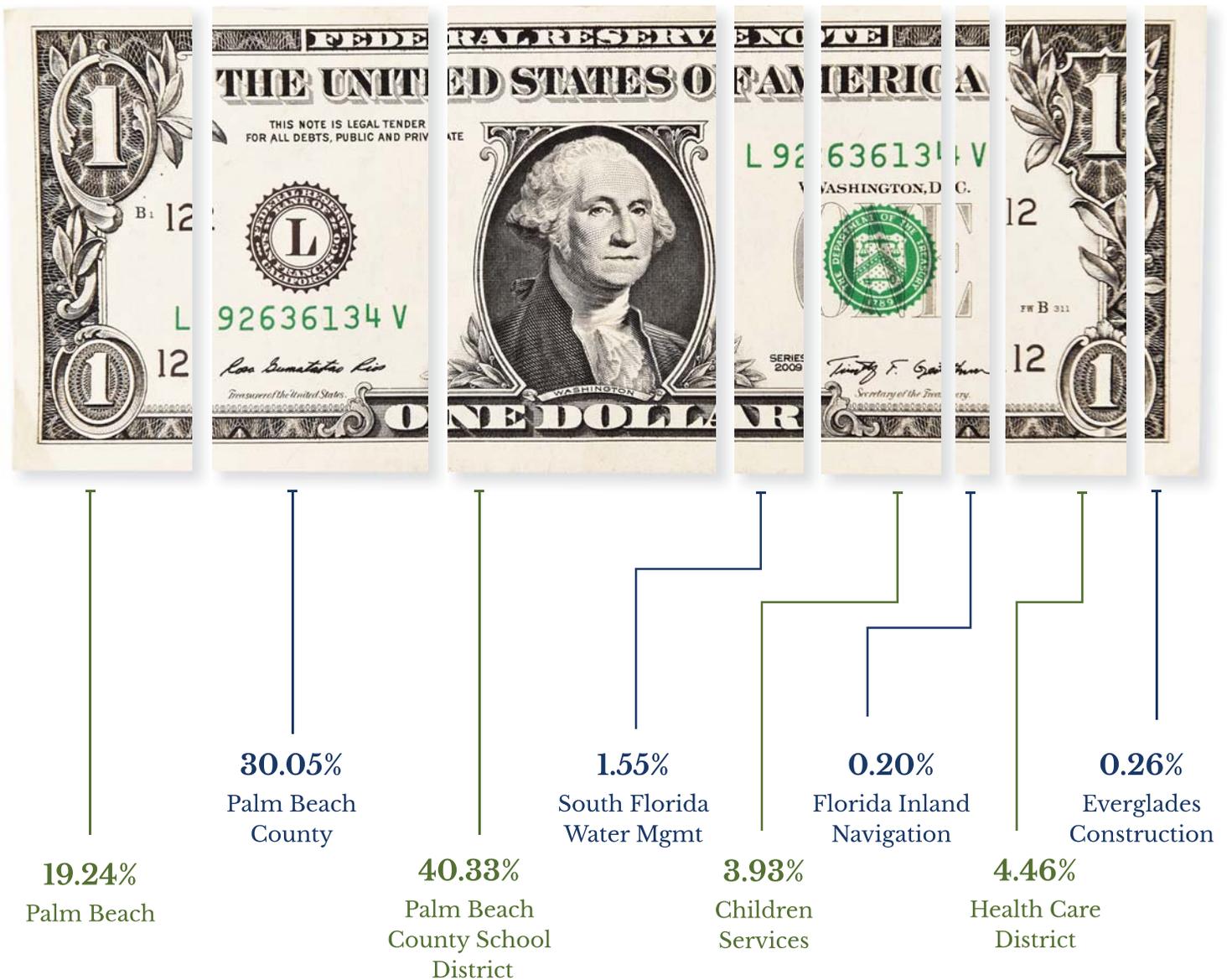
The Dashboard contains the following measures that represent a brief and comprehensive picture of the Town's most important financial indicators. The bullet points below explain the graphs and charts that appear in this report.

Operating budget and YTD results	page 4
Reserves and investment results	page 5
Pension and trust assets and liabilities	page 6
Property valuations and millage rate	page 7-8
Debt levels	page 9

Town Finance News You Can Use

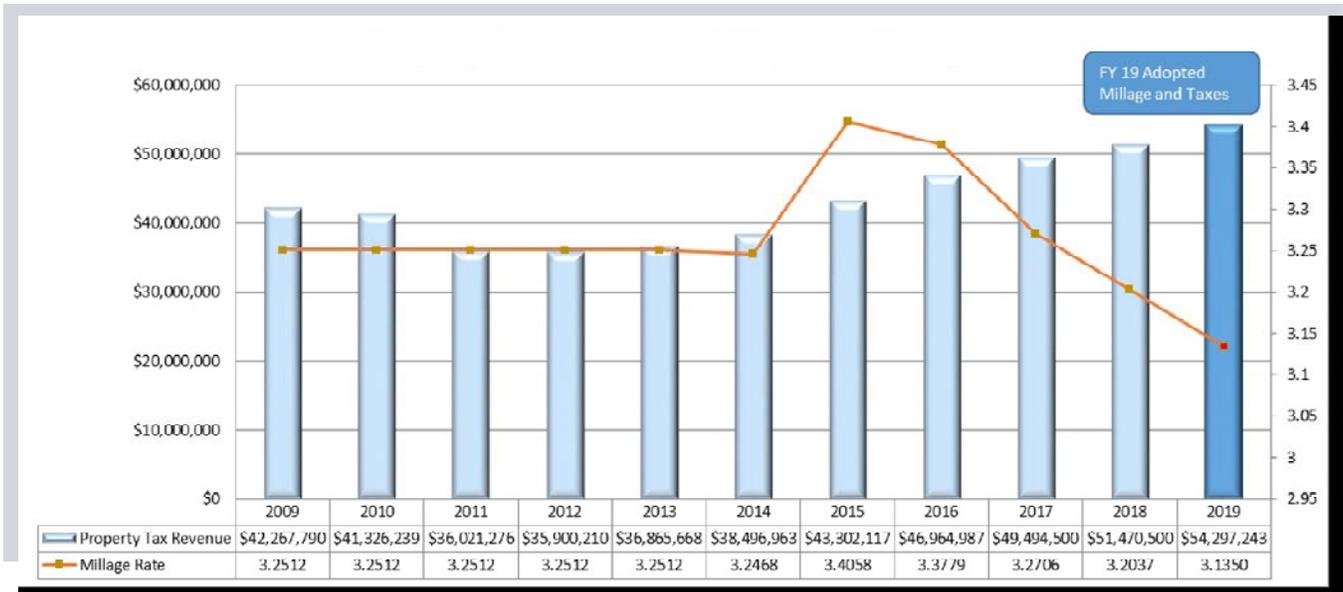
- The Town's audited financial statements as of September 30, 2018, are now available on the Town's website. The Town's reserve positions improved and a clean opinion without any management letter comments was issued by the auditors.
- The FY18 audited General Fund unassigned reserves total \$23,063,128, which exceeds the minimum required reserve by \$6,548,855. Total reserves for all town funds excluding trust funds were \$102,790,953, of which, the minimum policy required reserve amount is \$85,833,092, leaving a balance of \$16,957,861 in excess reserves.
- Due to the Town's healthy reserves, the Town has maintained its AAA rating by Moody's Investors Service, and Standard and Poor's.
- The investment income earned through the initial five months of the fiscal year ending February 28, 2019, on the Town's excess cash and bond funds of approximately \$179,789,922, was \$1,966,828. Pension and retiree health trust funds are not included in this total.
- The market value of the net assets of the pension trust funds decreased to \$208,090,413 from \$220,781,054 through December 31, 2018. Preliminary results through March 31, 2019, indicate a rebound to a market value of \$221,050,996, which is in line with where we began the fiscal year, with a fiscal year to date return of -0.74%.
- The actuarial report as of September 30, 2018, reflects an updated Unfunded pension liability of \$100,469,731. The number increased due to the modification of the amortization period for the pension liability from 25 years to a hybrid of 15 year amortization for gains and losses and 20 year amortization period for assumption/method changes. As planned, the change, with the additional Town contribution, is intended to eliminate the unfunded liability in 11 years if all of the plan assumptions are met. If the actual returns are lower, such as 5% per year, the funded ratio in 11 years will be 85.8%.
- The Town's Underground Utility Project current cost estimate is \$102 million. This is \$3.4 million higher than the engineer's estimate and \$12 million higher than established under the March 15, 2016 referendum.
- The Town Council is in the process of reviewing the Evergreen Solutions report on employee pay and benefits.
- The Town was notified that Congress approved funding of \$25 million for long-term sand replacement in Midtown. The Town was also awarded FEMA funding to renourish both Mid-Town and Phipps in late 2019/early 2020. Various cost sharing efforts amount to a reduction of approximately \$24,653,657 of the anticipated costs of \$29,300,000 for these major projects.
- The General Fund revenues to date are 78.3% of budget compared to 74.9% at the same time last year and expenditures to date are at 53.4% of budget compared to 51.7% at the same time last year.
- The Town Manager is reviewing the Departments' FY20 budget proposals and will be presenting the proposed FY20 budget to the Mayor and Town Council on July 11, 2019 beginning at 9:30AM.

WHERE DO YOUR PROPERTY TAX DOLLARS GO?

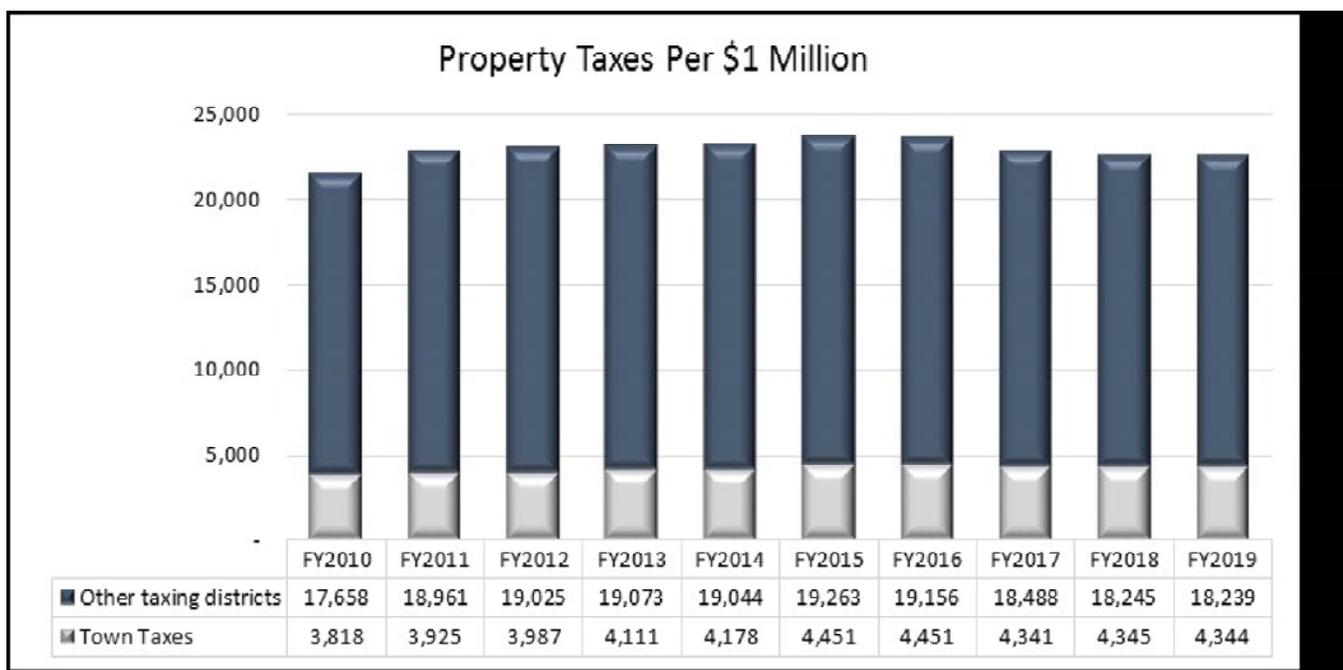


Property Tax Revenue and Millage Rate History

The recent trend in the Town's millage rate is shown below. The Town has adopted a reduced millage rate of 3.1350 for FY19.

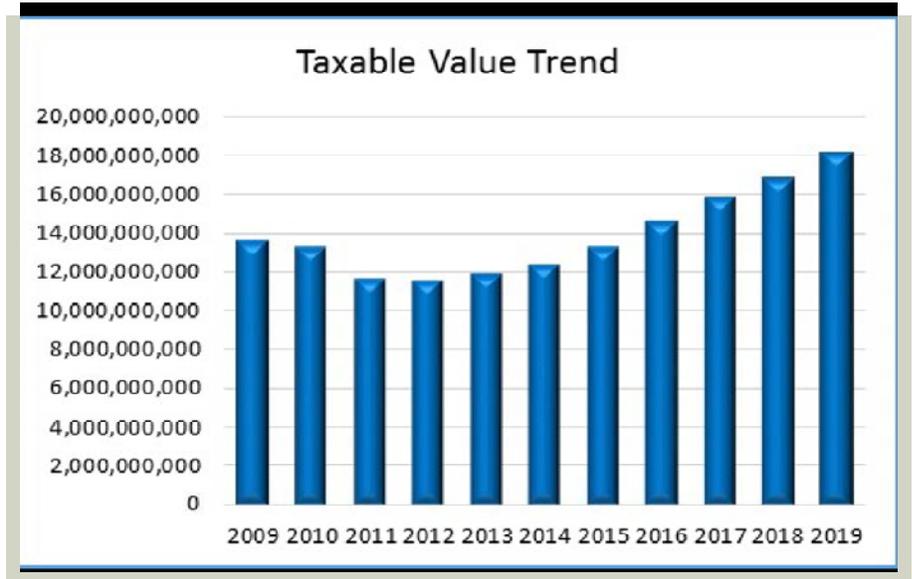


Town taxes represent 19.24% of the total tax bill of over \$296 million. The chart below represents the 10-year trend of the Town and other taxing districts' property taxes per \$1 million of taxable value.



Taxable Value Trend

Each year the Palm Beach County property appraiser provides each municipality the total taxable value of all parcels within the municipality. The Town's property values have grown significantly since the bottom of the market in 2012. Total taxable values are now over \$18 billion for the Town, a 7.75% increase over the previous year.



Construction Valuation

Part of the increase in taxable value is related to construction activity in Palm Beach. The trend over the past 5 years is shown below. Fiscal year 2018 was a record construction year for the Town.



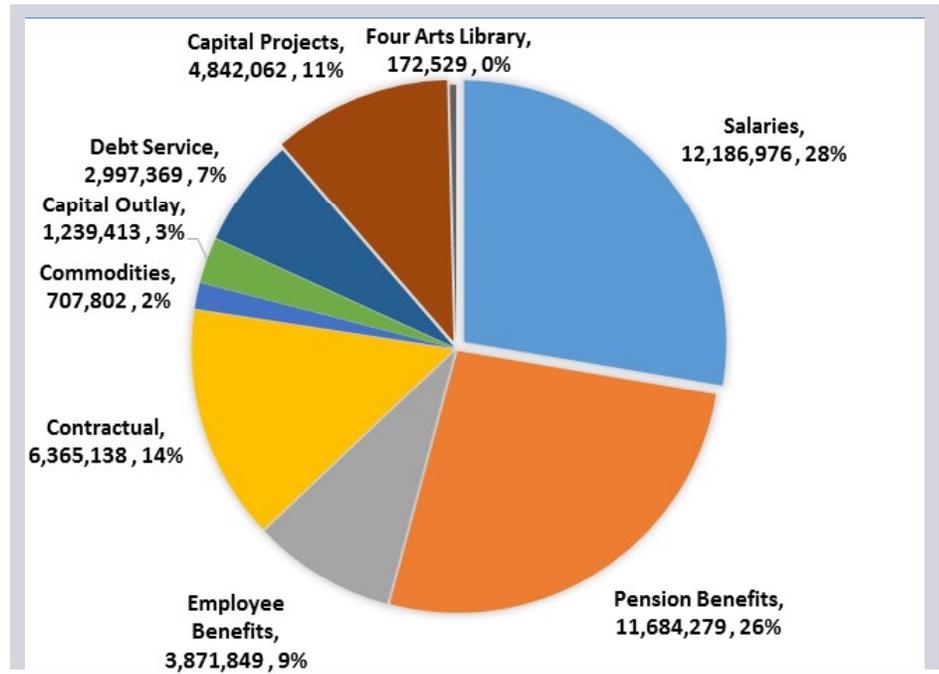
GENERAL FUND

General Fund Revenues and Expenditures

The General Fund is used to account for the day-to-day operations of the Town which are financed from property taxes, fees, licenses, permits, fines and other general revenues. This fund finances Town operations including, police, fire rescue, public works, planning zoning and building and town administration.

	<i>FY2019 Revenues</i>	<i>FY2019 Expenditures</i>	<i>Difference</i>
<i>October</i>	<i>2,198,563</i>	<i>13,007,015</i>	<i>(10,808,452)</i>
<i>November</i>	<i>10,333,457</i>	<i>6,136,800</i>	<i>4,196,657</i>
<i>December</i>	<i>38,196,814</i>	<i>6,547,765</i>	<i>31,649,049</i>
<i>January</i>	<i>5,061,253</i>	<i>6,016,902</i>	<i>(955,649)</i>
<i>February</i>	<i>4,850,484</i>	<i>5,596,370</i>	<i>(745,886)</i>
<i>March</i>	<i>3,933,108</i>	<i>6,762,440</i>	<i>(2,829,332)</i>
<i>April</i>	-	-	-
<i>May</i>	-	-	-
<i>June</i>	-	-	-
<i>July</i>	-	-	-
<i>August</i>	-	-	-
<i>September</i>	-	-	-
Total	64,573,679	44,067,292	20,506,387

General Fund Expenditures to Date By Type

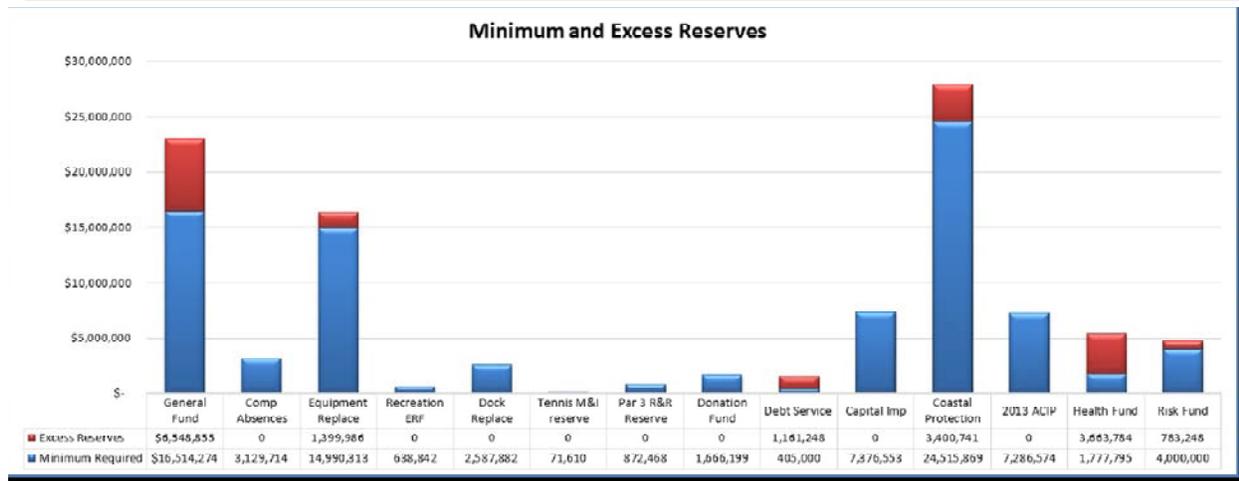


Salaries and Benefits make up 63% of General Fund expenditures, followed by contractual services at 14% Capital Projects at 11% and Debt Service at 7%.

RESERVES AND INVESTMENT RESULTS

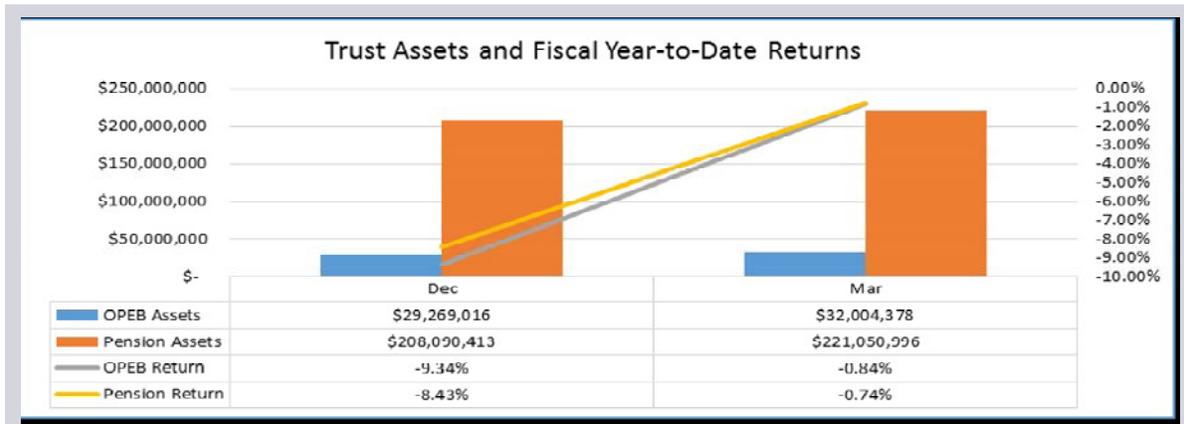
Town Annual Reserve Trends FY14 - FY18

The Town's Reserves represent the net assets of each of the Town funds. Most of these funds are invested in short-term fixed income investments. The chart below breaks down annual trends in eight funds over the preceding five years. All Reserves are at or above recommended policy levels as shown in the second chart below. Total reserves excluding trust funds are \$102,790,953, excess reserves over the minimum required total \$16,957,861.



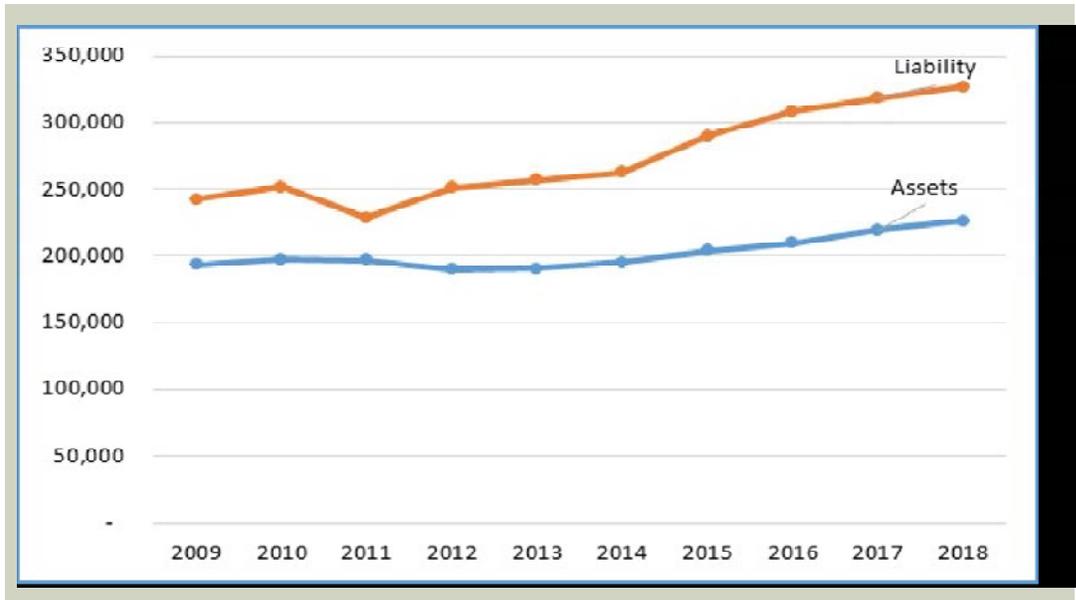
Pension and Retiree Health Trust Assets and Fiscal YTD Returns

Trust assets represent the total market value of assets in the Pension and Retiree Health (OPEB) trust funds. The returns shown are the fiscal year-to-date returns that are reported quarterly.



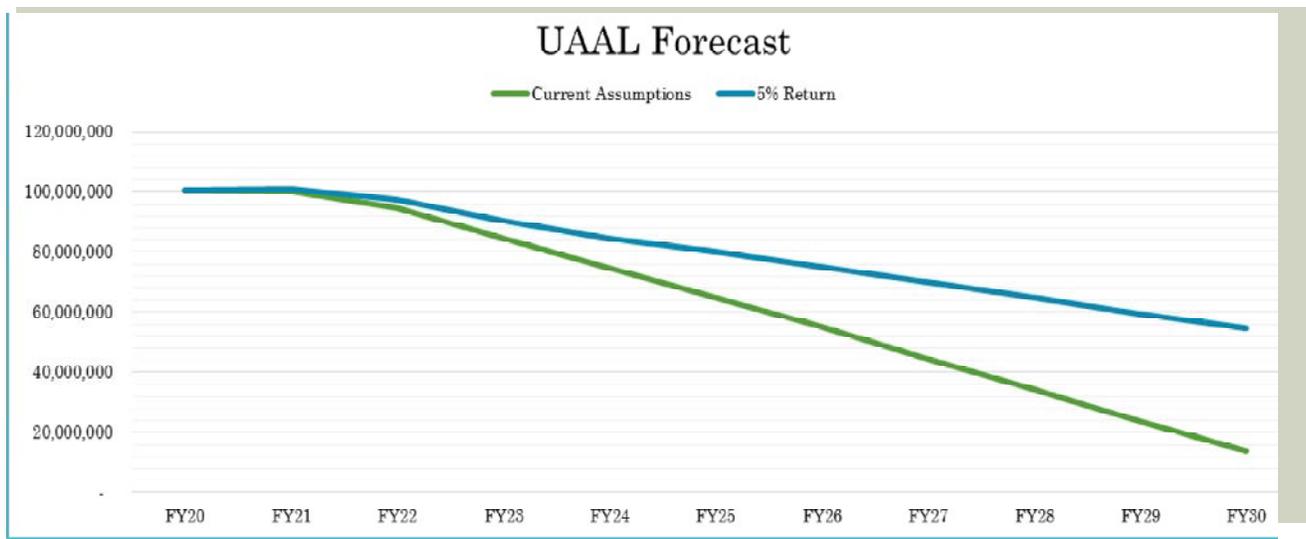
Pension Assets and Liabilities (In Millions)

The chart below represents the trend since 2009 of the assets and pension liabilities for our pension fund. The difference between the two numbers represents the Unfunded Actuarial Liability of \$100,469,731. Pension Assets divided by the Liabilities equal the Funded Ratio of the plan. In 2009 the funded ratio was 80% and declined to 69% in 2018. The actuarial value of plan assets as of September 30, 2018 was \$226,185,226, while the total amount owed to retirees was \$326,654,957 if the entire amount were to be paid at fiscal year end September 30, 2018.



Unfunded Actuarial Accrued Liability (UAAL) Forecast

The chart shows the updated 10-year UAAL Forecast based on the updated amortization schedule under two investment return scenarios, current assumption for returns are 7.1% for FY19, 7% for FY20. The second line assumes a 5% return for all years. Other assumptions include a payroll growth rate of 2.75%, salary increases of 3.5%, and the RP-2000 Mortality Tables.





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